



TRAINING COURSE

(Australia) Commercial Management – Fundamentals

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<h1>Essentials & Core Skills Bundle</h1> <p>Establishing a robust foundation for progression toward the Commercial Manager role: Covers core competencies in Quantity Surveying and Project Management.</p>	<h2>Pricing</h2> <p>Group booking (≥ 3 ppl) \$2,000</p> <p>RICS member fees: \$2,142</p> <p>Non-member fees: \$2,466</p>
<p>Scope, Measurement, Pricing and Innovation</p>	<p>23 July 2026 13:00–17:00</p> <p>24 July 2026 09:00–13:00</p>
<p>Procurement and Tendering</p>	<p>20 August 2026 13:00–17:00</p> <p>21 August 2026 09:00–13:00</p>
<p>Contract Administration – Essentials and Best Practice (Part 1)</p>	<p>10 September 2026 13:00–17:00</p> <p>11 September 2026 09:00–13:00</p>
<p>Contract Administration – Essentials and Best Practice (Part 2)</p>	<p>22 October 2026 13:00–17:00</p> <p>23 October 2026 09:00–13:00</p>
<p>Construction Law – Key Principles and Case Law</p>	<p>19 November 2026 13:00–17:00</p> <p>20 November 2026 09:00–13:00</p>
<p>Project Financial Control and Reporting</p>	<p>22 April 2027 13:00–17:00</p> <p>23 April 2027 09:00–13:00</p>

<h1>Project Change & Governance Bundle</h1> <p>Master the Core of Project Success: Navigate change, manage claims, anticipate delays, and control finances.</p>	<p>Pricing</p> <p>Group booking (>= 3ppl) \$2,000</p> <p>RICS member fees: \$2,142</p> <p>Non-member fees: \$2,467</p>
<p>Change Management - Variations</p>	<p>03 December 2026 13:00–17:00</p> <p>04 December 2026 09:00–13:00</p>
<p>Claims Management - Principles and Best Practice</p>	<p>04 February 2027 13:00–17:00</p> <p>05 February 2027 09:00–13:00</p>
<p>Delay and Disruption - Including Programming and Scheduling Best Practice</p>	<p>25 February 2027 13:00–17:00</p> <p>26 February 2027 09:00–13:00</p>
<p>Project Financial Control and Reporting</p>	<p>22 April 2027 13:00–17:00</p> <p>23 April 2027 09:00–13:00</p>

<h1>The Negotiation & Strategy Bundle</h1> <p>Soft Skills for Strategic Impact: Transform interpersonal dynamics into measurable project success.</p>	<p>Pricing</p> <p>Group booking (≥ 3 ppl) \$2,000</p> <p>RICS member fees: \$2,142</p> <p>Non-member fees: \$2,468</p>
<p>Dispute Avoidance and Resolution</p>	<p>18 March 2027 13:00–17:00</p> <p>19 March 2027 09:00–13:00</p>
<p>Risk Management in Construction Projects</p>	<p>20 May 2027 13:00–17:00</p> <p>21 May 2027 09:00–13:00</p>
<p>Negotiation for Construction Professionals – Including Emotional Intelligence</p>	<p>17 June 2027 13:00–17:00</p> <p>18 June 2027 09:00–13:00</p>
<p>Ethical and Professional Standards for Commercial Managers</p>	<p>22 July 2027 13:00–17:00</p> <p>23 July 2027 09:00–13:00</p>

Delivering confidence

We are RICS. As a member-led chartered professional body working in the public interest, we uphold the highest technical and ethical standards.

We inspire professionalism, advance knowledge and support our members across global markets to make an effective contribution for the benefit of society. We independently regulate our members in the management of land, real estate, construction and infrastructure. Our work with others supports their professional practice and pioneers a natural and built environment that is sustainable, resilient and

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