DISPUTE RESOLUTION SERVICE

Mediation training programme Americas

A facilitative and evaluative approach to mediation in the built environment

Highly practical and intensive, the RICS Mediation training programme will prepare you to mediate the most complex disputes to the highest standards across land, property, construction and infrastructure.

This course embraces the facilitative and evaluative approaches to mediation. Our expert trainers will provide you with in-depth, practical coaching and you will receive feedback from both your trainer and your peers.

This course combines the ACRE™ and Evaluative mediation training to provide you with one comprehensive programme.

Who should attend?

Our delegates come from a variety of backgrounds and include professionals in land, construction, real estate, local authorities as well as legal practitioners and members of government departments.

This course is also suitable for those who are representing parties in mediation.

The RICS Mediation training programme adopts the ACRE approach

What is ACRE?

Analytical

Helping parties to analyse the circumstances, law, evidence, as well as the strengths and weaknesses of their case to empower them to make pragmatic and viable settlement decisions.

Commercial

The training encompasses wide commercial as well as narrow legal realities to result in a flexible settlement, which courts or arbitration cannot.

Restorative

Focusing on restoring the business relationship between parties, proceedings are completely confidential to limit any further damage.

Expert

Mediators use their expertise to help parties to reach a commonsense settlement, or to narrow the issues in dispute, reducing court or arbitration costs.

Course content and pricing

Module 1 Introduction to mediation and mediation advocacy

Suitable as a stand-alone course this introductory module provides the essential baseline skills to enable you to develop and expand on your proficiency as a party representative. This module will provide you with a detailed introduction to facilitative and evaluative mediation. It is intensely hands-on with coaching and feedback provided throughout role play exercises.

You will see how mediation fits into the dispute resolution framework and be provided an overview of negotiation and conciliation skills that mediators are regularly exposed to.

This will enable you to:

- appreciate and anticipate the complexities, pitfalls and opportunities of acting as both facilitative and an evaluative mediator
- develop the skills to mediate successfully in a variety of commercial situations
- build a high level of expert knowledge and experience, and
- act effectively as a mediation advocate.

Day 1 RICS approach to facilitative and evaluative mediation, theroretical background, contractual issues and mediation ground rules

Day 2 Preparation, opening and exploration – focus on essential soft skills

Day 3 Negotiation, closing and expressing an opinion or making a proposal based on your experience and expertise – focus on essential hard skills and conciliation rules

Assessment

For module 1 the assessment is measured by 100% attendance

Module 2 Practical evaluative mediation skills

This module will develop your technique as a facilitative and evaluative mediator, building on the knowledge of both disciplines you have gained in module 1. You will be guided through a variety of practical situations and will learn how to deal with challenges that are specific to the evaluative mediation process. These will include how to use your sector skills and experience, as well as your understanding of the matter to:

- help the parties consider the merits of the various options for settlement that emerge during the negotiation
- help the parties understand the risks associated with taking the matter to court or arbitration through a process of robust reality testing
- explore the prospects of success in court or arbitration based on what has been revealed during the mediation process
- help the parties to achieve an outcome based on wider commercial as well as narrow legal grounds.

This module is available once you have successfully completed module 1.

Day 4

Extended practical role play exercises designed to consolidate the skills learned in module 1

Day 5

Morning: Time-restricted mediation role plays

Afternoon: Videoed assessment role plays

Assessment

For module 2 the assessment in 100% attendance plus successful completion of a 1 hour videoed role play exercise and a written exercise

Price for Module 1 & 2

RICS Members: USD $2,550 / CAD $3,500

Non members: USD $3,200 / CAD $4,400

What will I receive at the end?

Successful completion of modules 1 and 2 entitles you to RICS Accredited status. You will also be eligible to apply for admission to the **RICS International Panel of Dispute Resolvers**.

Members of the RICS President's Panel will also be entitled to use this logo:

RICS Panel Mediator DRS

RICS President's Panel Mediator DRS

Status and recognition

The RICS Mediation Programme is recognised by the International Mediation Institute (IMI) as a qualifying programme enabling those that successfully complete the RICS programme to apply for IMI certification.

Successful completion of both Modules 1 and 2 is recognised by the Chartered Institute of Arbitrators (CIArb) and you may apply to become a CIArb Member.

The programme is also recognised by the Civil Mediation Council (CMC).

CMC Registered Training Course 2026

RECOGNIZED MEDIATOR TRAINING PROGRAM

CIArb evolving to resolve

Why choose RICS as your training provider?

RICS Dispute Resolution Service (DRS) training courses ensure that you are well equipped to respond to the changing demands of the market by enhancing your skills as a dispute resolution professional and expert witness.

With over 40 years providing support and guidance to the built environment sector, we are confident that we can support you with our immense pool of industry knowledge and experience.

How to enrol

To enrol on this course, please visit **rics.org/mediation**

For further information please get in touch and our dedicated training team will be happy to assist you.

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Delivering confidence

We are RICS. Everything we do is designed to effect positive change in the built and natural environments. Through our respected global standards, leading professional progression and our trusted data and insight, we promote and enforce the highest professional standards in the development and management of land, real estate, construction and infrastructure. Our work with others provides a foundation for confident markets, pioneers better places to live and work and is a force for positive social impact.

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